



Choices ■ Solutions ■ Savings

Vendor Contract Catalog



A Member-Driven Solution to Group Purchasing

RevC_10_8_2018

*Note: This catalog is subject to frequent revisions.
Please contact your Value First representative for the most up-to-date version.*

PURCHASING POWER

Value First is a group purchasing organization (GPO) that leverages the buying power of LeadingAge members across the country to get the best pricing on a comprehensive selection of high-quality products and services.



FOOD

Foodservice | Distribution Services
Logistics | Planning | Products



MEDICAL

Distribution | Technology



ENVIRONMENTAL

Facilities | Sanitation | Supplies



OFFICE

Consumables | Organization | Technology



CAPITAL EQUIPMENT

Manufacturing | Solutions | Technology



RENOVATION AND CONSTRUCTION

We work with your architect, designers and contractor to reduce the cost of material and equipment.

**Capital Equipment**

Appliances	2
Beds, Mattresses & Overlays	2
Carts & Shelving	2
Copy Equipment	2, 3
Flooring and Ceiling	3
Furniture	3, 4
Furniture - Outdoor	4
HVAC Equipment	4
Ice Systems	4
Lifts	4
Monitoring Equipment	5
Nurse Call Systems	5
Rehab & Exercise Equipment	5
Televisions & Wall Mounts	6
Transportation	6
Tubs	6

**Facility Management**

Carts & Shelving	7
Construction Services	7
Distribution	7
Elevator Services	7
Environmental Services	8
Equipment Maintenance	8
Filters	8
Freight Services	8
Janitorial Supplies	9
Laundry & Linen Services	9
Lighting Management & Supplies	9
Paint Products	9
Paper Products	10
Pest Control	10
Poly Can Liners	10
Relocation Services	10
Security Services, Staffing & Supplies	10
Shipping	10
Signage	11
Specialty Bags	11
Storage & Filing Systems	11
Vending	11
Waste Management	11
Water Management	11

**Food Supplies & Services**

Beverages	12
Dairy & Baked Goods.....	12
Food Consulting & Design Services	12
Food Distribution	12
Food Equipment & Supplies	13
Food Serving Products	13
Food Service Software	13
Nutrition Management	13

**IT Systems & Services**

IT Consulting	13, 14
IT Hardware & Software	14
IT Security	14
Telecommunications	14

**Medical Supplies**

Anti-Embolism Stockings	15
Apparel & Uniforms	15
Blood Pressure Monitoring	15
Catheters	16
Chart Paper & Systems	16
Chest Drainage	16
Cold Therapy	16
Dressings	17
Fall Management	17
Footwear	17
Gloves	17
Hand Hygiene	17, 18
Hot & Cold Packs	18
Incontinence Products	18
Infusion Therapy	18
Lifts & Transfer Systems	19
Masks - Facial Protection	19
Medical Distribution	19
Medical Equipment	19
Medical Kits	19
Medical Labels	19
Oral Care	19
Orthopedic	20
Personal Protection Equipment	20
Pharmacy	20
Point of Care Testing	20
Positioners	20
Procedure Trays	20, 21
Reference Labs	21
Rehabilitation Products	21
Rental Equipment	21
Respiratory Equipment & Supplies	21
Resuscitators	22
Sanitary Paper	22
Skin Care	22
Stethoscopes	22
Syringes & Needles	22, 23
Thermometers	23
Wound Care	23, 24
Weigh Scales	24
Wheelchairs, Walkers, Crutches	24

**Office Products & Services**

Artwork	25
Asset Disposition	25
Courier Services	25
Employment/Staffing Services	25
Financial Services	25, 26
Fleet Services	26
Freight Management	26
Inventory Management	26
Language Services	26
Marketing & Advertising Services	27
Office Products & Services	27, 28
Operational Support	28
Outsourced Services	28
Relocation Services	28
Travel Management	28

**Capital Equipment**

Vendor / Contract Name	Contract #
Appliances	
Direct Supply	FM0270
HD Supply	FM0021
Great Lakes West Food and Nutrition	FD3026
Sears Kenmore Appliances	CE2950
Beds, Mattresses & Covers/Overlays	
ArjoHuntleigh Bariatric and Therapeutic Beds and Support Surfaces	CE2431
Casco Static Air Surfaces	CE0201
Custom Medical Bariatric and Therapeutic Beds and Surfaces	CE2426
Freedom Bariatric and Therapeutic Beds and Support Surfaces	CE2432
Hil Rom Beds	CE2433
Medline Facilities Products/Protect-A-Bed Inc.	MS5300
Medtrica Solutions Mattresses and Overlays	CE0202
Phoenix Textile	MS6620
Sears Roebuck and Co.	CE2950
Sizewise Bariatric and Therapeutic Beds and Support Surface	CE2434
Standard Textile Co.	MS4560
Stryker LTC Beds	CE3151
Stryker Static Air Overlays	CE0200
Universal Hospital Services (UHS) Mattresses and Overlays	CE2425
Vitaheat Medical Bed Warming	CE3040
Copy Equipment	
Konica Minolta Office Equip Copiers Awarded	CE2846
Office Depot Office Equip and Managed Print Services	CE2841
Precision Document Solutions Managed Print Services	CE2842
Ricoh Office Equip and Managed Print Services	CE2843
Staples Office Equip and Managed Print Services	CE2844

Capital Equipment (continued)

Vendor / Contract Name	Contract #
Copy Equipment (continued)	
Xerox Office Equip and Managed Print Services	CE2845
Flooring and Ceiling	
Armstrong Floor Coverings	CE2446
Forbo Floor Coverings	CE2445
Mannington Commercial Floor Coverings	CE2443
Mohawk Carpet Distribution Floor Coverings	CE2442
Phoenix Textile Corporation	MS03663
Shaw Industries Floor Coverings	CE2444
Tandus Centiva Floor Coverings	CE2441
Tennant Floor Cleaning Equipment	CE0032
Furniture	
Allseating Furniture	CE0324
Arcadia Chair Company	MS04038
Business Interiors by Staples Furniture	CE0311
Caregiver Company Furniture Product	CE0328
Durfold Furniture	CE0312
Encore Seating, Inc.	MS04039
Exemplis Furniture Capital Equipment	CE0325
GE Healthcare	CE0351
Global Industries Furniture	CE0313
Guy Brown Office Products	BP0040
Haworth Furniture	CE0314
Herman Miller Furniture	CE0315
Hill-Rom Furniture	CE0316
Kimball Office Furniture	CE0326
Knoll Furniture	CE3090

Vendor / Contract Name	Contract #
Furniture (continued)	
Krug Furniture	CE0329
Kwalu Furniture	CE0327
National Office Furniture	CE0318
Novaplus National Business Furniture	CE0319
Office Depot Office Products	BP0011
OFS Brands Furniture	CE0321
Staples Furniture	CE0311
Steelcase Furniture	CE0322
Stryker Furniture	CE0323
Furniture - Outdoor	
Phoenix Textile Corporation	MS6620
Staples Furniture	CE0311
HVAC Equipment	
Carrier Corporation	CE2494
Johnson Controls, Inc.	CE2492
Trane US Inc.	CE2493
Ice Systems	
Follett Corporation	CE2851
Scotsman Ice Makers Water and Ice Dispensers	CE2852
Lifts	
ArjoHuntleigh Patient Lifts	CE2911
EZ Way Patient Lifts	CE2914
Hill-Rom Lifts	CE2912
Medline Patient Lifts	CE2913
Patterson Medical	MS3030
Tollos (T.H.E. Medical) Patient Lifts	CE2915
Welch Allyn Patient Monitoring	CE3038

Capital Equipment (continued)

Vendor / Contract Name	Contract #
Monitoring Equipment	
Draeger Patient Monitoring	CE3031
Fukuda Denshi Patient Monitoring	CE3032
GE Patient Monitoring	CE3033
Mindray Patient Monitoring	CE3034
Philips Patient Monitoring	CE3035
Spacelabs Patient Monitoring	CE3036
Vital Signs Patient Monitoring	CE3037
Welch Allyn Patient Monitoring	CE3038
Nurse Call Systems	
Crest Electronics Nurse Call Systems	CE2607
Hill-Rom Nurse Call Systems	CE2601
Jeron Electronic Nurse Call Systems	CE2604
Rauland-Borg Nurse Call Systems	CE2602
RF Technologies Nurse Call System	CE2606
West-Com Nurse Call Systems	CE2605
Rehabilitation and Exercise Equipment	
GE Healthcare	CE2881
Patterson Medical Rehabilitation Products	MS3030
Mortara Treadmill Exercise	CE2883
Philips Healthcare Treadmill Rehabilitation	CE2884
SECA Rehabilitation Products	MS6680
Sears Commercial	CE2950

Vendor / Contract Name	Contract #
Televisions and Wall Mounts	
Best Buy	IT0080
Commercial Sales & Service Televisions & Accessories	CE01195
MDM Hospital Grade Televisions	CE01191
TB&A Hospital Grade Televisions	CE01192
Telehealth Hospital Grade Televisions	CE01193
W.W. Grainger MRO Distribution	FM0020
Transportation	
FleetAssets Fleet Services	SV1470
Tubs	
ArjoHuntleigh, Inc.	CE2911
Direct Supply	FM0270
Patterson Medical	MS3030
HD Supply	FM0021



Facilities Management

Vendor / Contract Name	Contract #
Carts & Shelving	
Capsa Solutions Carts and Shelving	CE2901
Distribution Systems Carts and Shelving	CE2910
Intermetro Carts and Shelving	CE2902
Lakeside Carts & Shelves	CE2903
Logiquip Carts and Shelving	CE2904
Mass Medical Carts & Shelving	CE2905
Quantum Carts & Shelving	CE2906
Solaire Carts & Shelving	CE2907
Southwest Solutions Carts and Shelving	CE2900
Spacesaver Carts and Shelving	CE2908
Stanley Black & Decker Carts & Shelving	CE2909
Construction Services	
Kansas Asphalt and Concrete Services	SV1540
Professional Service Environmental Geotechnical Construction	SV1580
Spellman Brady & Company	AS87707
Tremco Roofing Construction	CE0360
Distribution	
Direct Supply	FM0270
HD Supply	FM0021
Sexauer - Amsan Housekeeping Distribution	FM0192
W.W. Grainger MRO Distribution	FM0020
WESCO Distribution	MS01118
Elevator Services	
Kone, Inc. Elevator Maintenance	SV0643
Otis Elevator Equipment & Services	SV0641
Schindler Elevator Maintenance	SV0644
ThyssenKrupp Elevator Service	SV0642

Vendor / Contract Name	Contract #
Environmental Services - Distribution	
Afflink Environment Services Distribution	FM0191
Hercules & Hercules Environment Services Distribution	FM0193
Hillyard Environmental Services Distribution	FM0241
Network Services Environmental Services Distribution	FM0194
Office Depot (formerly OfficeMax) Environmental Services Distribution	FM0195
Standardized Sanitation dba Triple S Environmental Services Distribution	FM0198
Staples Environmental Services Distribution	FM0197
Strategic Market Alliance Environmental Services Distribution	FM0196
Sexauer (formerly Interline) Distribution	FM0192
Veritiv Environmental Services Distribution	FM0199
Environmental Services - Outsourced	
ABM Health Environmental Outsourced Services	SV0841
Crothall Environmental Outsourced Services	SV0843
Provista Martins Maintenance Environmental Services and Supplies	SV1390
Sodexo Operations Environmental Outsourced Services	SV0844
Equipment Maintenance	
GCS - Ecolab Kitchen Equipment Maintenance Services	SV0660
Philips Clinical Equipment Maintenance Services	SV0653
Sodexo Clinical Equipment Maintenance Services	SV0631
Filters	
AAF International Air Filters	FM0031
Tri-Dim Filter	FM0030
W.W. Grainger MRO Distribution	FM0020
Freight Services	
Cardinal Optifreight Freight Management	BP0031
FedEx Delivery and Freight Management	BP0020
NOVAPLUS TRIOSE Delivery Services and Freight Management	BP0033
Supply Chain Solutions Freight Management	BP0032

Facilities Management (continued)

Vendor / Contract Name	Contract #
Janitorial Supplies - Cleaning/Chemicals	
3M Health Care Housekeeping Chemicals	FM0141
Betco Corp Housekeeping Chemicals	FM0143
Diversey Housekeeping Chemicals	FM0142
Provista Procter & Gamble Housekeeping Chemicals	FM0260
Spartan Housekeeping Chemicals	FM0144
United Lab Housekeeping Chemicals	FM0145
Janitorial Supplies - General	
Provista Golden Star Janitorial Supplies	FM0210
Provista Martins Maintenance Environmental Services and Supplies	SV1390
Lighting Management and Supplies	
BBC Lighting and Supplies	FM0250
Graybar Electric Company, Inc. Distribution - Facilities Management	CE3220
HD Supply	FM0021
Sexauer - Amsan Distribution	FM0192
Voss Lighting	SV0842
W.W. Grainger MRO Distribution	FM0020
WESCO Distribution	MS01118
Linens and Laundry Services	
AlSCO Laundry and Linen Services	SV0845
Angelica Textile Laundry & Linens Services	SV0842
Encompass Group	MS4561
Medline Industries	MS5300
Phoenix Textile	MS6620
Standard Textile	MS4560
Paint Products	
Sherwin-Williams Company	MS01165

Vendor / Contract Name	Contract #
Paper Products	
Georgia Pacific Sanitary Paper	FM0182
Kimberly-Clark Sanitary Paper	FM0183
Provista Essity (formerly SCA) Tissue Sanitary Paper Products	MS5830
Pest Control	
Orkin Pest Control	SV0850
Rentokil Pest Control	SV0851
Poly Can Liners	
Guy Brown Products	BP0040
Island Plastic Bags Can Liners	FM0280
Novaplus I.B.S. Solutions Poly Can Liners (formerly Pitt Plastics)	FM0170
Novaplus Medegen Specialty Bags	FM0201
Office Depot Inc.	BP0011
W.W. Grainger MRO Distribution	FM0020
Relocation Services	
Allied Van Lines Relocation Services	SV0030
Armstrong Relocation Services	SV0040
Atlas Van Lines Relocation Services	SV0060
JasMov, dba Bekins of South Florida Relocation Services	SV0061
Security Services, Staffing and Supplies	
Allied Universal Protection Services	SV1412
Criterion Holdings Security	SV1411
Grainger Industrial Supply	FM0020
Stanley Security Solutions	CE3180
Shipping	
FedEx Corporate Services	BP0020

Facilities Management (continued)

Signage	
GDS Technology	CS00049
MDM Digital Signage	CE01191
Office Depot Inc.	MS03728
HD Supply	FM0021
Specialty Bags	
Action Health Specialty Bags	FM0202
Elkay Plastics Specialty Bags	FM0204
NOVAPLUS Medegen Specialty Bags	FM0201
RD Plastics Specialty Bags	FM0203
Storage and Filing Systems	
Guy Brown Products	BP0040
Iron Mountain Document Storage Retention & Deconstruction	SV0735
Office Depot Inc.	BP0011
Spacesaver Carts and Shelving	CE2908
Staples Office Products	BP0013
Steelcase Furniture	CE0322
Vending	
Gilly Vending Machines	SV1350
Waste Management	
Curtis Bay Waste Management	SV1242
Daniels Sharpsmart Waste Management	SV1243
Water Management	
Chem-Aqua Water Treatment	FM0061
Garratt-Callahan Water Treatment	FM0062
Nalco Water Treatment	FM0063
U.S. Water Services Water Treatment Awarded by MedAssets	FM0064

Vendor / Contract Name	Contract #
Waste Management (continued)	
NOVAPLUS Clean Harbors Waste Management	SV1241
Red Bag Solutions Waste Management	SV1248
Stericycle Waste Management	SV1246



Food Supplies & Services

Vendor / Contract Name	Contract #
Beverages	
Coca-Cola Refreshments Beverage	FD0132
Farmer Bros Coffee and Tea - Distribution and Service	FD1620
J.M. Smuckers Co. Coffee and Tea	FD2140
PepsiCo Foodservice Beverage	FD0135
Royal Cup Coffee and Tea Distribution Service	FD3030
Dairy and Baked Goods	
Dean Foods Dairy	FD1350
Loves Bakery Bagel and Bread	FD2990
Food Consulting and Design Services	
DM&A Foodservice Environmental Consulting Services	FD2901
Hubert Company Food Service Equipment and Supplies	FD3025
Ruck Shockey Foodservice Environmental Consulting Services	FD2902
Soriant Food Service Design	FD2911
Soriant Foodservice Environmental Consulting Services	FD2900
Webb Foodservice Food Service Design	FD2912
Food Distribution	
US Foods Distribution	FD91220
Pro-Act Local Produce Distribution	FD2590
Sunrise Produce Company Local Distribution	FD3000
Sysco Food Distribution	FD3081

Food Supplies & Services (continued)

Vendor / Contract Name	Contract #
Food Equipment, Supplies and Maintenance	
Ecolab Food Service Chemicals	FD2540
GCS Kitchen Equipment Maintenance Services	SV0660
Great Lakes West Food and Nutrition	FD3026
Hubert Company Food Service Equipment and Supplies	FD3025
Metroplex Ice Machines Food Service	FD3040
Food Serving Products	
Medfare Tray Covers	FD2010
Alladin Temp-Rite Meal Delivery Systems	FD2891
Food Service Software	
The CBORD Group Food Service Software	FD2881
Computrition Food Service Software	FD2882
Nutrition Management	
Abbott Nutrition Medical Nutritionals	EN0030
Sodexo Food and Nutrition Contract Management	SV0822



IT Systems & Services

Vendor / Contract Name	Contract #
IT Consulting	
Assura Consulting Services	IT0092
HLW Enterprises Consulting Services	IT0096
IBEX IT Business Experts Consulting Services	IT0097
Informations Systems Consulting Services	IT0098

IT Systems & Services (continued)

Vendor / Contract Name	Contract #
IT Consulting (continued)	
KEDAR IT Financial Management	IT0120
Optisave IT Consulting Services	IT0180
Hardware & Software	
CDW Government IT VAR	IT0031
Insight Direct IT VAR	IT0034
Paragon Development Systems (PDS)	IT0032
PC Connection/MoreDirect/Gov Connection	IT0033
Curvature (formerly Systems Maintenance Services) Third Party Data Center	IT0250
Provista Best Buy Electronics	IT0080
QliqSOFT Secure Texting	IT0230
Security Services & Solutions	
Aegify IT Security Monitoring	IT0130
Evanston Technology Partners IT Security Services	IT0210
Konica Minolta IT Security Services	IT0220
Talus Security Solutions	IT0330
Security Staffing	
Allied Universal Staffing Services	SV1412
Command Security Corp. Staffing Services	ES01071
Criterion Staffing Services	SV1411
Telecommunications	
GHX Services	SV0510
NOVAPLUS Medcom CPM Equipment Sales & Rental	MS2400
Prodigo IT and Telecom Services/Data Management Solution Services	IT0140



Medical Supplies

Vendor / Contract Name	Contract #
Anti-Embolism Stockings	
BSN Anti Embolism Stockings	MS3052
Cardinal Health Anti Embolism Stockings (formerly Covidien)	MS3053
LSL Anti Embolism Stockings	MS3051
Medline Anti-Embolism Stockings	MS3055
NOVAPLUS Encompass Anti Embolism Stockings	MS3054
Apparel and Uniforms	
Cardinal Health 200, LLC Textiles and Apparels	MS4141
Cintas Corporation	MS0280
ICP Medical Textiles and Apparels	MS03707
Medline Facilities Products Purchased	MS5300
NovaMed Suppliers, LLC Textiles and Apparels	MS03479
NOVAPLUS Standard Textile Reusable Textiles	MS4560
TIDI Products Textiles and Apparels	MS5020
Welmed Inc Textiles and Apparels	MS03706
Blood Pressure Monitoring	
Draeger Patient Monitoring Equipment	CE3031
GE Healthcare Patient Monitoring Equipment	CE3033
Mindray Patient Monitoring Equipment	CE3034
Philips Patient Monitoring Equipment	CE3035
Spacelabs Patient Monitoring Equipment	CE3036
Vital Signs Patient Monitoring Equipment	CE3037
Welch Allyn Patient Monitoring Equipment	CE3038

Vendor / Contract Name	Contract #
Catheters	
Arrow International Non-Tunneled CVC	MS5840
B. Braun Medical Inc. IV Catheters	MS6852
Bard Urinary Catheters	MS4470
Becton, Dickinson and Company (BD) IV Catheters	MS6851
Coloplast Urinary Catheters and Devices	MS2130
Halyard Closed Suction Catheters	MS5410
Hollister Urinary Catheters and Devices	MS5151
Johnson and Johnson Antimicrobial Catheter Disc Biopatch	MS6130
Retractable Technologies IV Catheters	MS6854
Smiths Medical ASD, Inc. IV Catheters	MS01660
Vyaire Medical Open Suction Catheters	MS5442
Chart Paper & Systems	
Carstens Charting Systems Products	BP0200
Graphic Controls	MS2322
NOVAPLUS Print Media	MS2321
Chest Drainage	
Getinge Systems Chest Drainage	MS6101
Teleflex Chest Drainage	MS6102
DJO Global Localized Cold Therapy	MS0922
Cold Therapy	
Active Ice Cold Therapy-Localized Cold Therapy	MS0926
DeRoyal Localized Cold Therapy	MS0921
DJO Global Localized Cold Therapy	MS0922
Electro Medical Equipment (EME Co.) Localized Cold Therapy	MS0924
NOVAPLUS Breg Localized Cold Therapy	MS0923
Solution Matrix Cold Therapy/Localized Cold Therapy	MS0925

Medical Supplies (continued)

Vendor / Contract Name	Contract #
Dressings	
3M Transparent Dressings	MS4510
Cardinal Health Transparent Dressings (formerly Covidien)	MS4512
Medline Transparent Dressings	MS4511
Provista 2G Medical Protective Barrier Products	MS4850
NOVAPLUS Hartmann Elastic Bandages	MS1050
Fall Management	
Stanley Security Solutions Falls Management	CE3180
NOVAPLUS Posey Products Fall Management (formerly Posey Company)	MS4530
Footwear	
Cardinal Health Patient Footwear	MS4544
LSL Industries, Inc. dba LSL Healthcare Patient Footwear	MS00227
Medical Action Industries, Inc. Patient Footwear	MS4545
Medline Patient Footwear	MS4543
Principle Business Enterprises Patient Footwear	MS00054
Gloves	
Halyard Exam Gloves	MS4552
Innovative Healthcare Exam Gloves	MS4557
Medline Exam Gloves	MS4554
NOVAPLUS Cardinal Exam Gloves	MS4551
Sempermed Exam Gloves	MS4555
Tronex Exam Gloves	MS4556
Ventyv Exam Gloves	MS4558
Hand Hygiene	
3M Hand Hygiene	MS2316
DEB USA Hand Hygiene	MS2318
Dial Corporation Hand Hygiene	MS2317

Vendor / Contract Name	Contract #
Hand Hygiene (continued)	
Ecolab Hand Hygiene	MS2313
GOJO Hand Hygiene	MS2312
Medline Industries Hand Hygiene	MS2314
Molnlycke Health Care Hand Hygiene	MS2315
Novaplus Kimberly-Clark Hand Hygiene	MS2311
Hot & Cold Packs	
Cardinal Health 200, LLC Hot and Cold Packs	MS2200
DeRoyal Localized Cold Therapy	MS6902
DJO Localized Cold Therapy	MS6903
Novaplus Breg Localized Cold Therapy	MS6901
Incontinence Products	
Attends Healthcare Incontinence Products	MS3024
Cardinal Health Incontinence Products	MS4141
Customed, Inc. Incontinence Products	MS03852
First Quality Enterprises Inc Incontinence Products	MS03822
MediTech Incontinence Products	MS3023
Medline Incontinence Products	MS3022
NOVAPLUS Cardinal Health Incontinence Products (formerly Covidien)	MS3021
TENA Incontinence Products / Essity Hygiene Products	MS3025
Infusion Therapy	
Cardinal Health 200, LLC Other	MS3426
Centurion Infusion Therapy Kits	MS3245
LSL Infusion Therapy Kits	MS3244
Medical Action Infusion Therapy Kits	MS3241
Medline Infusion Therapy Kits	MS3242
Trinity Sterile Infusion Therapy Kits	MS3243
Novaplus Breg Localized Cold Therapy	MS6901

Medical Supplies (continued)

Vendor / Contract Name	Contract #
<i>Lift and Transfer Systems</i>	
ArjoHuntleigh Patient Lifts	CE2911
EZ Way Patient Lifts	CE2914
Hill-Rom Patient Lifts	CE2912
Medline Patient Lifts	CE2913
Tollos (T.H.E. Medical) Patient Lifts	CE2915
<i>Masks - Facial Protection</i>	
Cardinal Facial Protection	MS1471
O&M Halyard (formerly Halyard) Facial Protection	MS1470
<i>Medical Distribution</i>	
McKesson Medical Non-Acute Care Distribution	ND0012
Medline Med-Surg Distribution	DM0026
Seneca Med-Surg	DM0032
Shared Service Systems	DM0033
<i>Medical Kits</i>	
Care Line Non Sterile Kits	MS4522
Medline Non Sterile Kits PCA	MS4523
Novaplus Cardinal Non-Sterile Kits PCA	MS4521
<i>Medical Labels</i>	
NOVAPLUS Shamrock Medical Labels	BP0182
RR Donnelley Medical Labels	BP0181
<i>Oral Care</i>	
Sage Oral Care	MS1710

Vendor / Contract Name	Contract #
<i>Orthopedic</i>	
Breg Ankle Products and/or Softgoods	MS3911
DJO Ankle Products and/or Softgoods	MS3913
DM Systems Ankle Products and/or Softgoods	MS3915
Medline Ankle Products and/or Softgoods	MS3914
NOVAPLUS DeRoyal Ankle Products and/or Softgoods	MS3912
Restorative Care Ankle Products and/or Softgoods	MS3916
<i>Personal Protection Equipment</i>	
AMD-Medicom Personal Protection Equipment	MS4144
Cardinal Health 200, LLC Personal Protection Equipment	MS4141
Encompass Personal Protection Equipment	MS4145
Halyard Personal Protection Equipment	MS4142
Tronex Personal Protection Equipment	MS4143
<i>Pharmacy</i>	
Besse Medical Non-Acute Pharmacy Distribution	ND6011
CuraScript Non-Acute Pharmacy Distribution	ND6014
Seacoast Non-Acute Distribution Pharmacy	ND6013
<i>Point of Care Testing</i>	
Werfen (formerly Accriva Diagnostics) Point of Care	LB0650
Nova Biomedical Point of Care	LB0641
<i>Positioners</i>	
Cardinal (formerly Covidien) Disposable Patient Positioners	MS4261
Medline Disposable Patient Positioners	MS4263
Novaplus DeRoyal Disposable Patient Positioners	MS4262
NOVAPLUS Posey Products Fall Management (formerly Posey Company)	MS4530
<i>Procedure Trays</i>	
Cardinal Minor Procedure Trays PCA	MS5281
CareFusion Diagnostic Procedure Trays	MS11130
LSL Industries Minor Procedure Trays	MS5282

Medical Supplies (continued)

Vendor / Contract Name	Contract #
Procedure Trays (continued)	
Medline Minor Procedure Trays PCA	MS5284
NOVAPLUS Medical Action Minor Procedure Trays	MS5283
Reference Labs	
ARUP Commercial Reference Lab Testing and Services	LB0591
LabCorp Commercial Reference Lab Testing and Services	LB0594
Mayo Commercial Reference Lab Testing and Services	LB0592
Quest Commercial Reference Lab Testing and Services	LB0593
Rehabilitation Products	
Novaplus Performance Health (formerly Patterson Medical Rehabilitation)	MS3030
Scale-Tronix Rehabilitation Products	MS02633
SECA Rehabilitation Products	MS6680
Rental Equipment	
ArjoHuntleigh Bariatric and Therapeutic Beds and Support Surfaces Rental	CE2421
Custom Medical Bariatric and Therapeutic Beds and Surfaces Rental	CE2426
Freedom Bariatric and Therapeutic Beds and Support Surfaces Rental	CE2422
Sizewise Bariatric and Therapeutic Beds and Support Surfaces Rental	CE2424
UHS Bariatric and Therapeutic Beds and Surfaces Rental	CE2425
Respiratory Equipment	
Allied Healthcare Flow Meters and Regulators	MS5001
Ohio Medical Flow Meters and Regulators	MS5002
Precision Medical Flowmeters	MS5003
Respiratory Supplies/Disposables	
Fisher Paykel Respiratory Disposables	MS5451
Salter Labs Respiratory Disposables	MS5290
Teleflex Respiratory Disposables	MS5452
Vyaire Medical Respiratory Disposables	MS5453

Vendor / Contract Name	Contract #
Resuscitators	
Ambu Disposable Manual Resuscitators	MS5421
NOVAPLUS Smiths Medical Disposable Manual Resuscitators	MS5422
Vyaire Medical Disposable Manual Resuscitators	MS5424
Sanitary Paper	
Georgia Pacific Sanitary Paper	FM0182
Kimberly-Clark Sanitary Paper	FM0183
Provista SCA Tissue Sanitary Paper Products	MS5830
Skin Care	
3M Skin Care Products	MS4583
Avadim Technologies Skin Care	MS4584
Cardinal Skin Care	MS4586
Coloplast Skin Care	MS4585
ConvaTec Patient Skin Care	MS4581
Medline Patient Skin Care (PCA)	MS4582
Stethoscopes	
Cardinal Health Stethoscopes	MS3474
Medline Stethoscopes	MS3472
NOVAPLUS Kerma Medical Stethoscopes	MS2440
Welch Allyn Stethoscopes	MS3473
Syringes - Enteral	
Becton Dickinson Enteral Syringe	MS6211
Cardinal Enteral Syringes	MS6212
Kentec Medical Enteral Syringes	MS6213
Medela Nasogastric Enteral Syringes	MS6214
NeoMed Enteral Syringes	MS6215
Vesco Medical Enteral Syringes	MS6216
Vygon USA Enteral Syringes	MS6217

Medical Supplies (continued)

Vendor / Contract Name	Contract #
<i>Syringes and Needles - Standard</i>	
B. Braun Medical Inc. Safety Needles and Syringes	MS03992
Becton Dickinson Standard Needles & Syringes	MS1840
Cardinal Safety Needles and Syringes (formerly Covidien)	MS2794
Hummingbird Med Devices Inc Safety Needles and Syringes	MS03984
Myco Medical Safety Needles and Syringes	MS03985
Smiths Medical Safety Needles and Syringes	MS2798
Terumo Safety Needles and Syringes	MS2792
<i>Thermometers</i>	
Exergen Thermometry	MS3044
Kerma Medical Thermometry Products	MS3047
NOVAPLUS Cardinal Health Thermometry Reusable (formerly Covidien)	MS3042
NOVAPLUS EKLA Thermometry Single Patient Use	MS3043
Thermomedics Thermometry	MS3045
Welch Allyn Thermometry Reusable	MS3046
<i>Wound Care</i>	
3M Advanced Wound Care	MS11389
ABL Medical Advanced Wound Care	MS11395
Alliqua BioMedical Advanced Wound Care	MS11396
Alliqua BioMedical Wound Care	MS4630
Andover Advanced Wound Care	MS11393
Avcor Health Care Prod., Inc. Traditional Wound Care	MS01629
BSN Medical, Inc. Traditional Wound Care	MS00306
Cardinal Advanced Wound Care (formerly Covidien)	MS11397
Coloplast Advanced Wound Care	MS11386

Vendor / Contract Name	Contract #
<i>Wound Care (continued)</i>	
ConvaTec Advanced Wound Care	MS11381
Derma Sciences Adv Wound Dressing TCC-EZ	MS2630
Derma Sciences Traditional Wound Care	MS00719
DeRoyal Advanced Wound Care	MS11388
DeRoyal Industries, Inc. Traditional Wound Care	MS03774
Dukal Corporation Traditional Wound Care	MS00718
Ethicon (J&J Health Care Sys.) Traditional Wound Care	MS02487
Hartmann USA, Inc Traditional Wound Care	MS00167
<i>Weigh Scales</i>	
Novaplus Performance Health (formerly Patterson Medical Rehabilitation)	MS3030
Philips Telehealth Home Monitoring	MS5310
SECA Rehabilitation Products	MS6680
<i>Wheelchairs, Walkers, Canes and Crutches</i>	
Medline Durable Medical Equipment	MS4443
Millennial Medical Durable Medical Equipment	MS03911
Novaplus Cardinal Durable Medical Equipment	MS4441
Novaplus Performance Health (formerly Patterson Medical Rehabilitation)	MS3030
SizeWise Rentals, LLC	CE2434



Office Products & Services

Vendor / Contract Name	Contract #
Artwork	
ARCH Framing and Design Artwork	CE2920
Health Environment Art Services Artwork	CE2921
Health Environmental Art Services Capital Equipment	CE3120
Asset Disposition	
BidMed Equipment & Asset Liquidation Services	SV1371
Centurion Services & Equipment Liquidation	SV1372
Miga Solutions Equipment & Asset Liquidation Services	SV1374
Courier Services	
Diligent Health Courier Services	SV0330
Skycom Courier Services	SV0150
Employment and Staffing Services	
Cross Country Staffing	SV0912
HireRight Pre-Employment Service	SV0760
Financial Services	
BSI Healthcare Accounts Payable Audit and Recovery	SV0891
Bank of America, N.A.	SVC1006X
CIOX Health, LLC (formerly, Care Communications)	SV0701
Contract Management Strategies Accounts Payable Audit and Recovery	SV0892
Green Security Vendor Credentialing	CE2820
Mueller Prost Revenue Management Consulting	SV1590
NOVAPLUS PNC Bank National Association	SVC1007X

Office Products & Services (continued)

Vendor / Contract Name	Contract #
Financial Services (continued)	
oneSOURCE Document Management Services (IFU)	SV1120
Signature Performance ICD-10 Services & Consulting	SV0705
Sodexo Clinical Equipment Maintenance Services	SV0631
TruAcuity Accounts Payable Audit and Recovery	SV0893
United Audit Systems ICD-10 Services and Consulting	SV0703
Fleet Services	
FleetAssets Fleet Services	SV1470
Freight Management	
Cardinal Optifreight Freight Management	BP0031
FedEx Delivery and Freight Management	BP0032
Supply Chain Solutions Freight Management	BP0020
Novaplan TRIOSE Delivery Services and Freight Management	BP0033
Vantage Point Logistics, Inc. Freight Management	MS03145
Inventory Management	
Management Health Solutions RFID Inventory Systems	MS04061
OmniScan (dba Data Solutions Corp) Inventory Management Services	SV1560
Language Services	
Cyacom Language Translation and Interpretation	SV1520
InDemand Language Interpretation Services	SV1523
Language Line Lang Trans & Inter	SV1522
Language Services Associates Interpretation Services	SV0920
Stratus Video Language Translation and Interpretation	SV1521

Office Products & Services (continued)

Vendor / Contract Name	Contract #
Marketing & Advertising Services	
Berry Network Directory Marketing and Advertising Services	SV1291
BVK Direct Directory Marketing and Advertising Services	SV1292
Creative Graphics Management, Inc.	MS02675
Dell Marketing L.P.	MS02614
Directory Advertising Marketing Services	SV1293
MainSail Group, Inc.	AS87715
Office Products	
Duracell Batteries	BP0161
Guy Brown Office Products	BP0040
NOVAPLUS Shamrock Medical Labels	BP0182
Office Depot Office Products	BP0011
RR Donnelley Medical Labels	BP0181
Spectrum Brands Batteries	BP0162
Staples Office Products	BP0013
Office Services - Documents	
Access Information Protected (formerly Cintas Document Storage)	SV0731
American Solutions Forms Documentation and Workflow Management	BP0171
Briggs Medical Service Co aka Briggs Healthcare Document Management	MS03502
Carstens Charting Systems Products	BP0200
iMedX Transcription Services	SV1510
Intercontinental Subscription Services	BP0210
Iron Mountain Document Storage Retention & Deconstruction	SV0735
Konica Minolta Documentation and Workflow Management	BP0172
Quest Diagnostics Documentation and Workflow Management	BP0173
Ricoh Americas Documentation and Workflow Management	BP0174

Vendor / Contract Name	Contract #
Office Services - Documents (continued)	
Shred-It Document Destruction Services	SV0725
Standard Register (dba Taylor Healthcare Documentation and Workflow Management)	BP0175
Xerox Documentation and Workflow Management	BP0176
Print and Promotion	
American Solutions for Business Commercial Print and Promotional Products	BP0191
Exalt Commercial and Promotional Print	BP0192
Office Depot Commercial and Promotional Print	BP0193
RR Donnelley Commercial and Promotional Print	BP0194
ST Printing and Communications Commercial and Promotional Print	BP0196
Standard Register Commercial and Promotional Print	BP0197
Staples Commercial and Promotional Print	BP0195
Operational Support	
ECRI Technology Subscriptions and Consulting	U01210X
Tryon Operational & Support Services	IT0070
Outsourced Services	
ABM Health Environmental Outsourced Services	SV0841
Crothal Environmental Outsourced Services	SV0843
Provista Martins Maintenance Environmental Services and Supplies	SV1390
Sodexo Operations Environmental Outsourced Services	SV0844
Relocation Services	
Allied Van Lines Relocation Services	SV0030
Armstrong Relocation Services	SV0040
Atlas Van Lines Relocation Services	SV0060
JasMov (dba Bekins of South Florida Relocation Services)	SV0061
Travel Management	
Uniglobe Travel Designers Travel Management Services	SV1150

PARTNERS IN PURCHASING



Value First is the long-term care affiliate of Provista (non-acute subsidiary of Vizient).
Value First is owned by LeadingAge and twenty-five LeadingAge State Affiliates.

VALUE FIRST OWNERS

LeadingAge	LeadingAge Minnesota
LeadingAge California	LeadingAge Missouri
LeadingAge Connecticut	LeadingAge North Carolina
LeadingAge Florida	LeadingAge New Jersey
LeadingAge Georgia	LeadingAge New York
LeadingAge Gulf States	LeadingAge Ohio
LeadingAge Illinois	LeadingAge Oklahoma
LeadingAge Indiana	LeadingAge Oregon
LeadingAge Kansas	LeadingAge Pennsylvania
LeadingAge Kentucky	LeadingAge South Carolina
LeadingAge Maryland	LeadingAge Tennessee
LeadingAge Massachusetts	LeadingAge Texas
LeadingAge Michigan	LeadingAge Wisconsin

LeadingAge®

Value First, Inc. is a group purchasing organization (GPO) and a LeadingAge member benefit that leverages the purchasing power of LeadingAge members across the country to get the best pricing on a comprehensive selection of high-quality products and services.



2550 University Avenue West, Suite 350 South
Saint Paul, MN 55114-1900

651.659.1450 • 855.659.1450 • Fax: 651.645.0002

www.valuefirstonline.com